

Sustainable Digitalization: Why we need to shift away from Big Tech business models

**ICT4S, Rennes
June 6, 2023**

Hugues FERREBOEUF

Lean ICT Project Director: The Shift Project, the carbon transition think tank

Associate Director: Virtus Management, helping companies transform amidst transitions

hugues.ferreboeuf@polytechnique.org

Recent work



October 2018

Why we need to implement a sobriety principle in the digital ecosystem to contain its carbon footprint



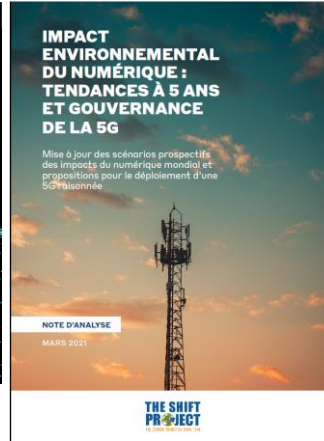
July 2019

Video streaming: an analysis of the drivers leading to unsustainability



October 2020

How to implement the sobriety principle ? Methodological frameworks



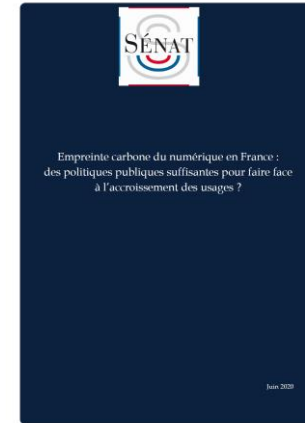
March 2021

2025 outlook and 5G governance framework



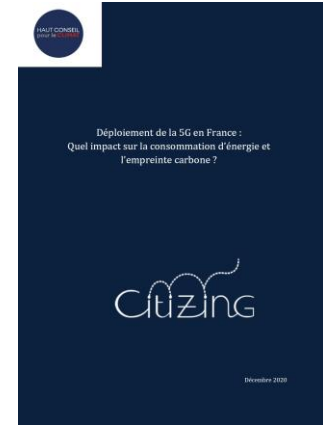
October 2020

Digital sobriety: a responsible corporate approach



June 2020

Digital environmental footprint in France and public policies



December 2020

5G impact on digital environmental footprint in France



HOME ABOUT THE PROJECT WHO WE ARE NEWS CONTACT



Corporate digital sustainability strategies

Digital industry players
Insurance, Luxury
Public organizations

Presentation

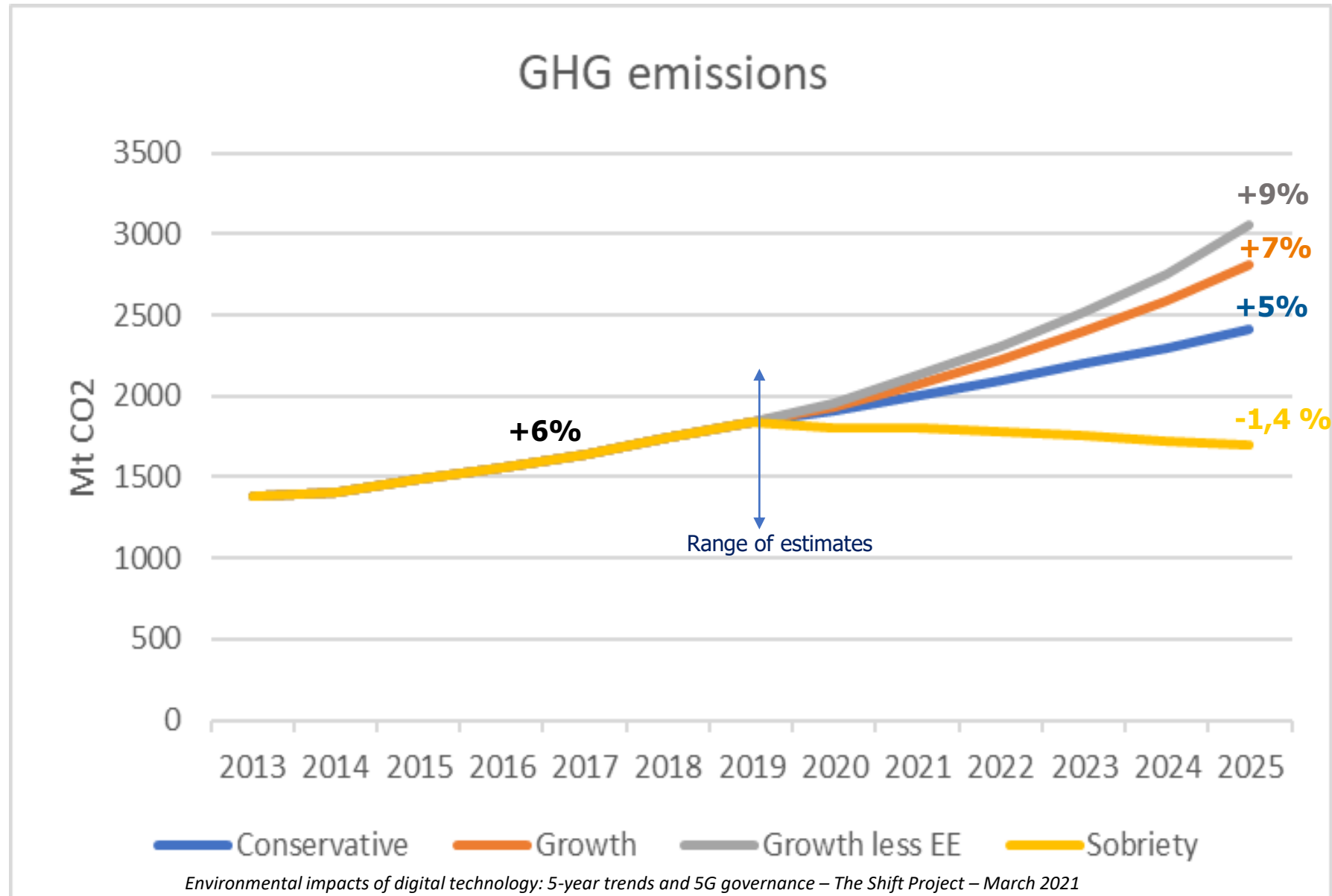
- The context
- Efficiency and affluence
- The Big Tech business models: drivers of unsustainability
- The way forward

<https://digitalization-for-sustainability.com/publications/>

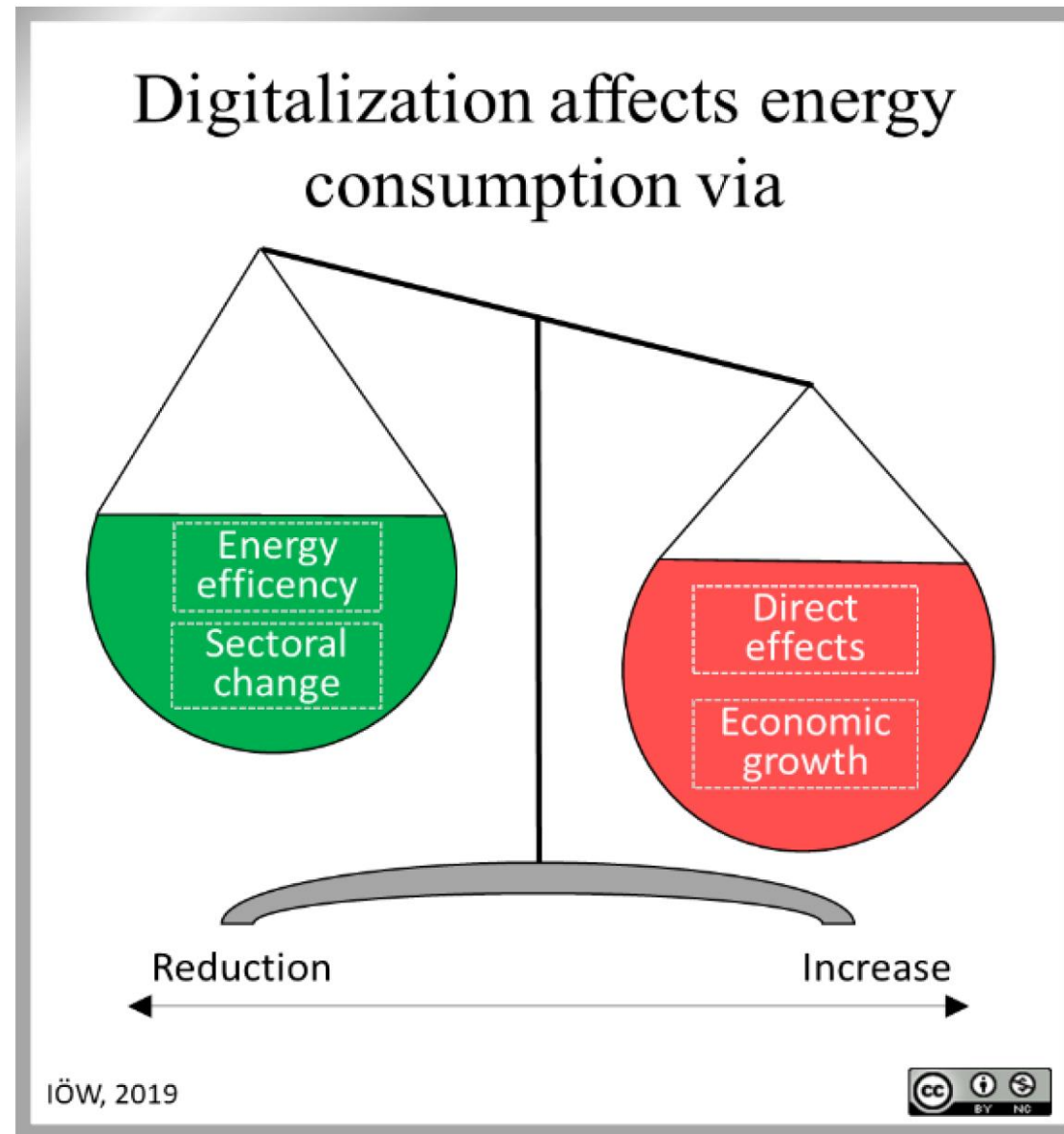
Digitalization is currently unsustainable

The growth is sustained and will continue except if there is a shift **towards digital sobriety/sufficiency**

Current trend would eat up 15% of global GHG reduction by 2030



Digitalization has not resulted in decoupling growth and energy



The ICT sector needs to transform deeply

Digital Reset

A fundamental redirection of the purpose of digital technologies for the deep sustainability transformation

The ICT sector needs to transform deeply

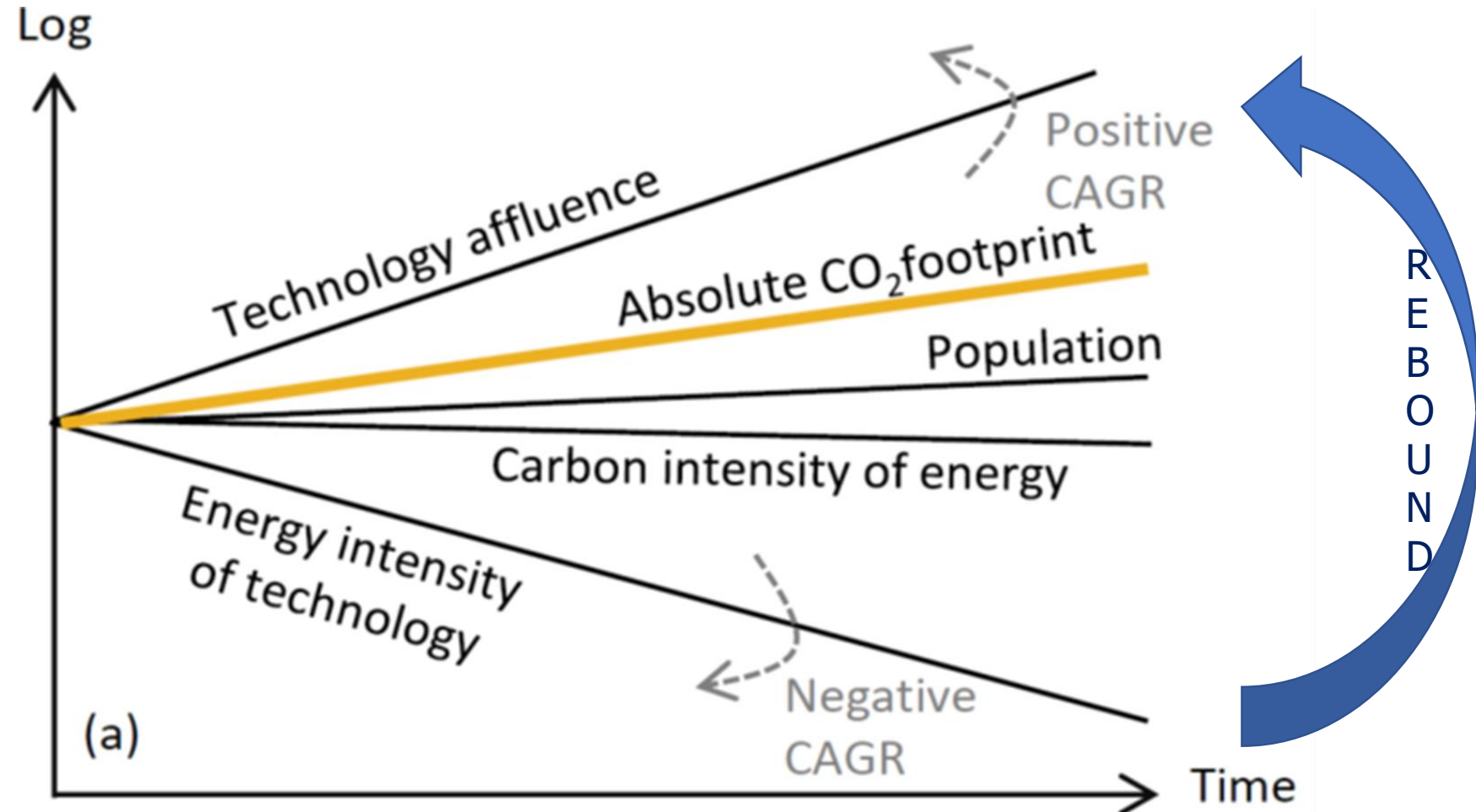
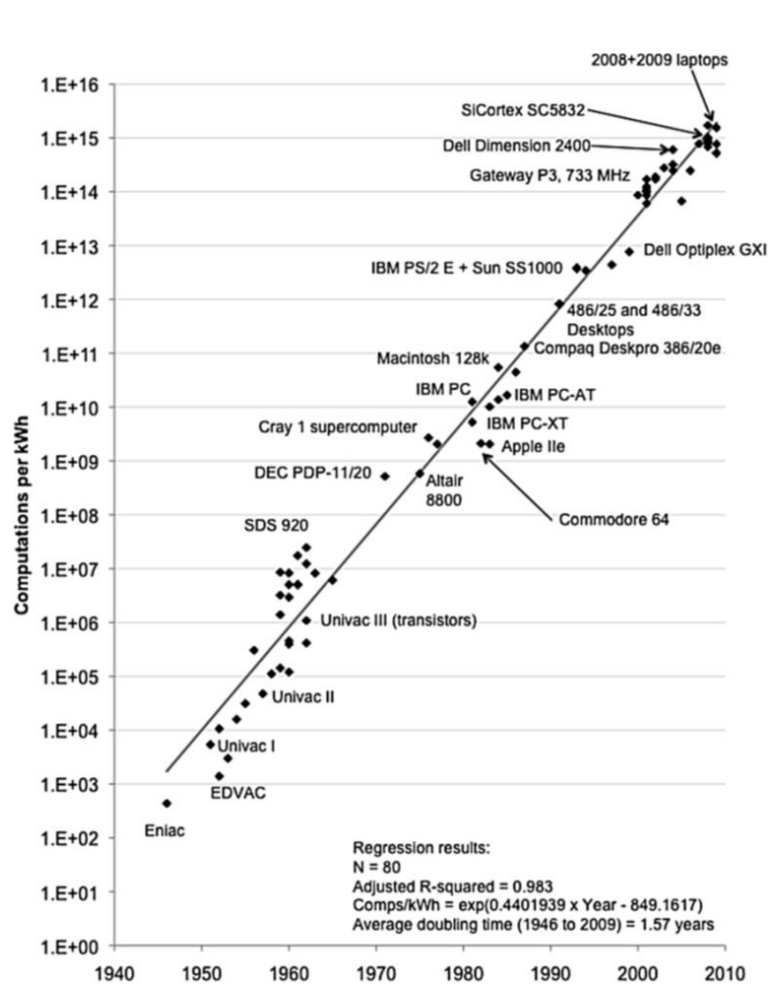
Seven Principles for a Digital Reset

- Regenerative Design
- System Innovations
- Sufficiency
- Circularity
- Sovereignty
- Resilience
- Equity

Efficiency and affluence

Technology affluence grows more than energy efficiency

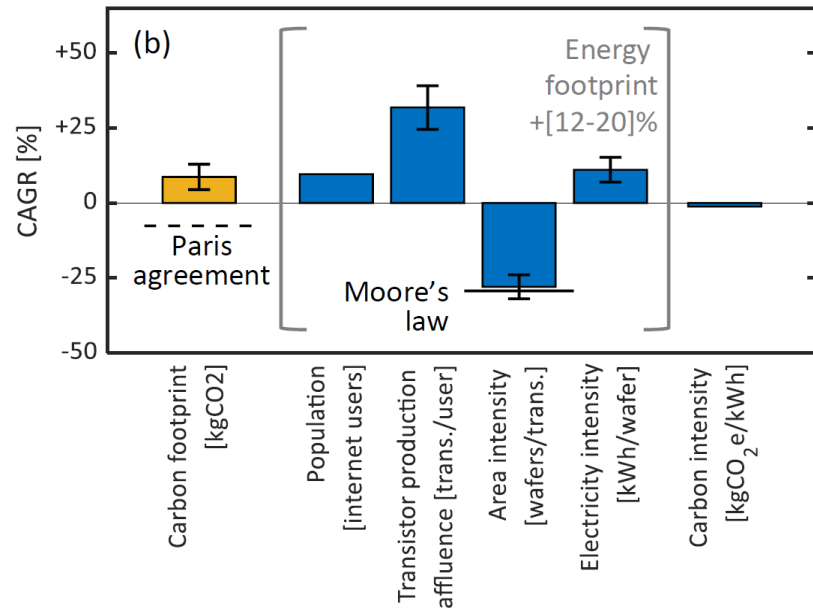
$$\text{Digital CO}_2 \text{ footprint} = \text{Population} \times \text{Digital Technology Affluence} \times \text{Energy Intensity of Technology} \times \text{Carbon Intensity}$$



Technology affluence grows more than energy efficiency

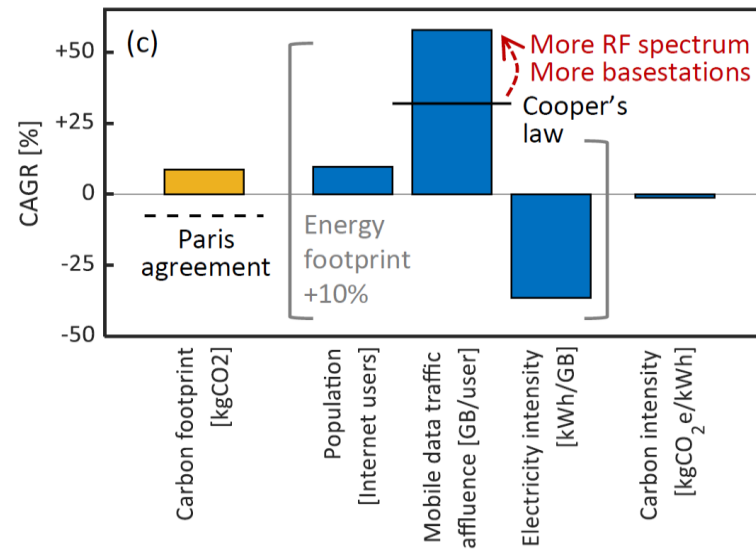
End user devices

$$CO_2e = Users \times \frac{Transistors}{User} \times \frac{Wafers}{Transistor} \times \frac{kWh}{Wafer} \times \frac{CO_2e}{kWh}$$



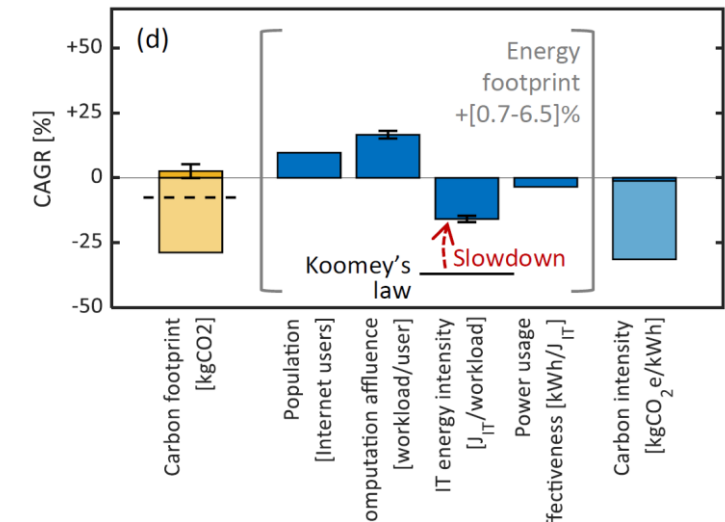
Networks

$$CO_2e = Users \times \frac{GB}{User} \times \frac{kWh}{GB} \times \frac{CO_2e}{kWh}$$



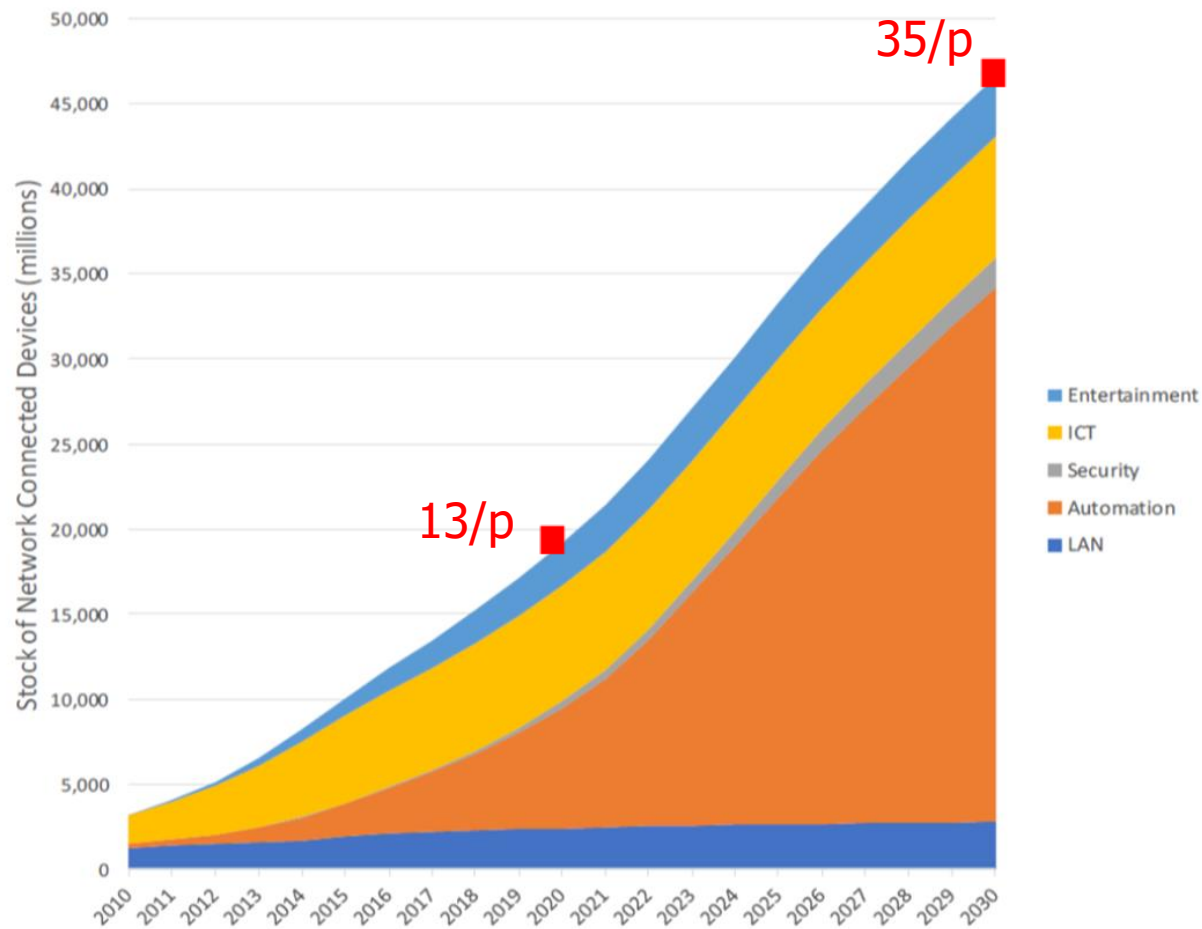
Data centers

$$CO_2e = Users \times \frac{Workload}{User} \times \frac{J_{IT}}{Workload} \times \frac{kWh}{J_{IT}} \times \frac{CO_2e}{kWh}$$



Digital affluence (excessive growth of) is the issue

Digital CO2 footprint = Population × Digital Technology Affluence × Energy Intensity of Technology × Carbon Intensity

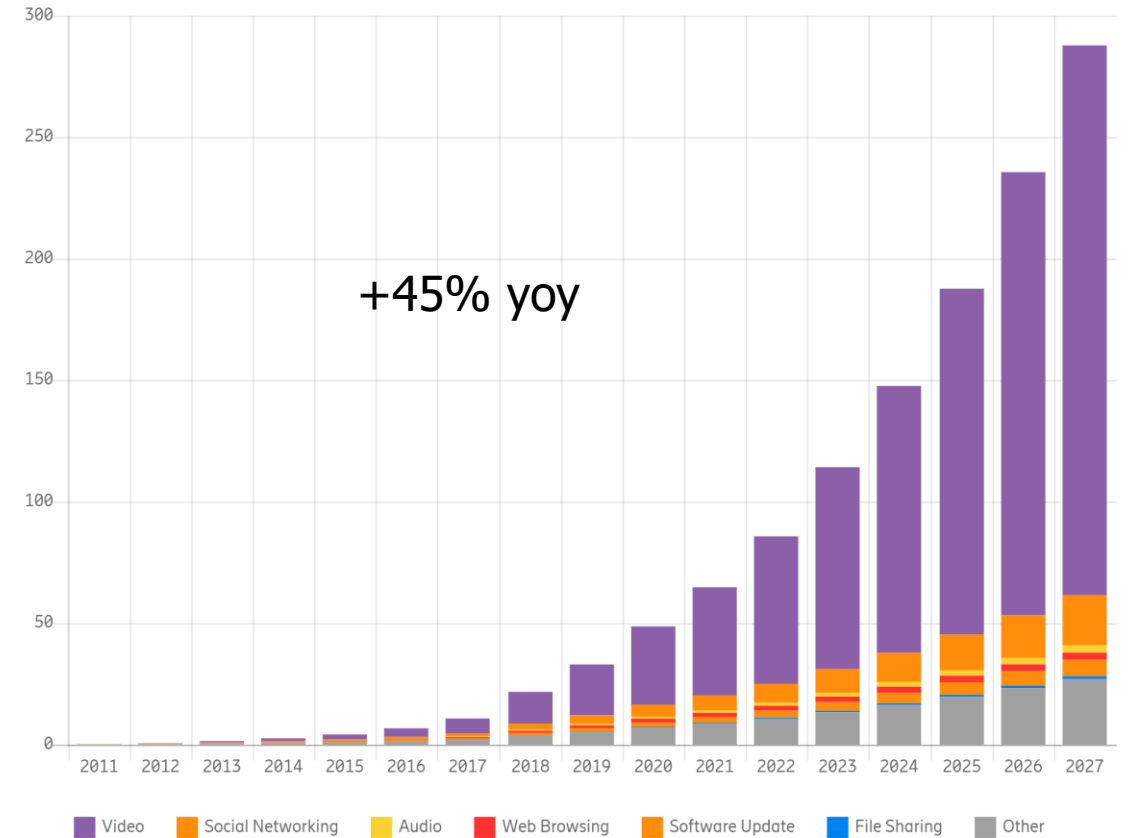


IEA 4E EDNA, 2019

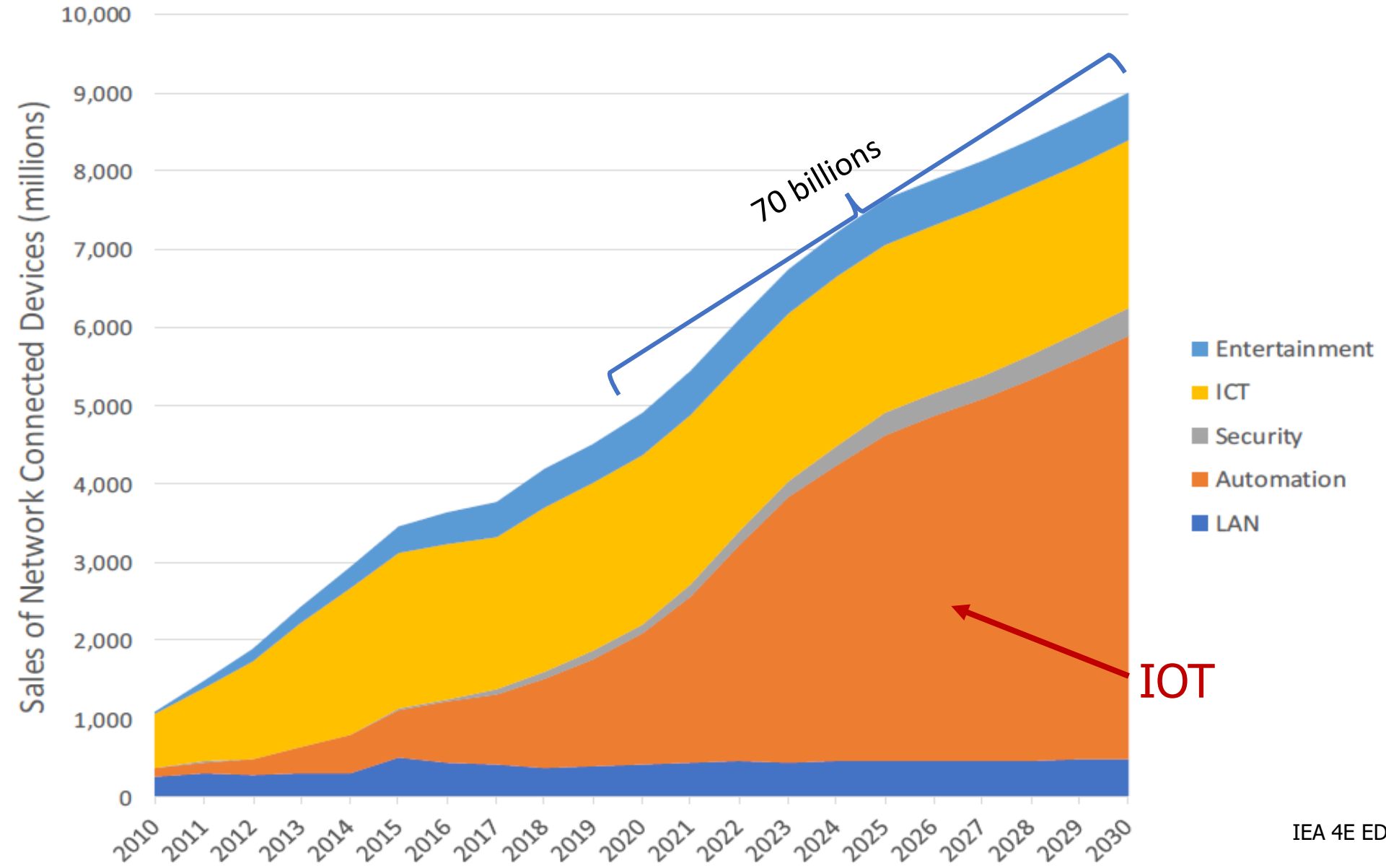
Mobile traffic by application category

Unit: EB/month

Source: Ericsson (November 2021)

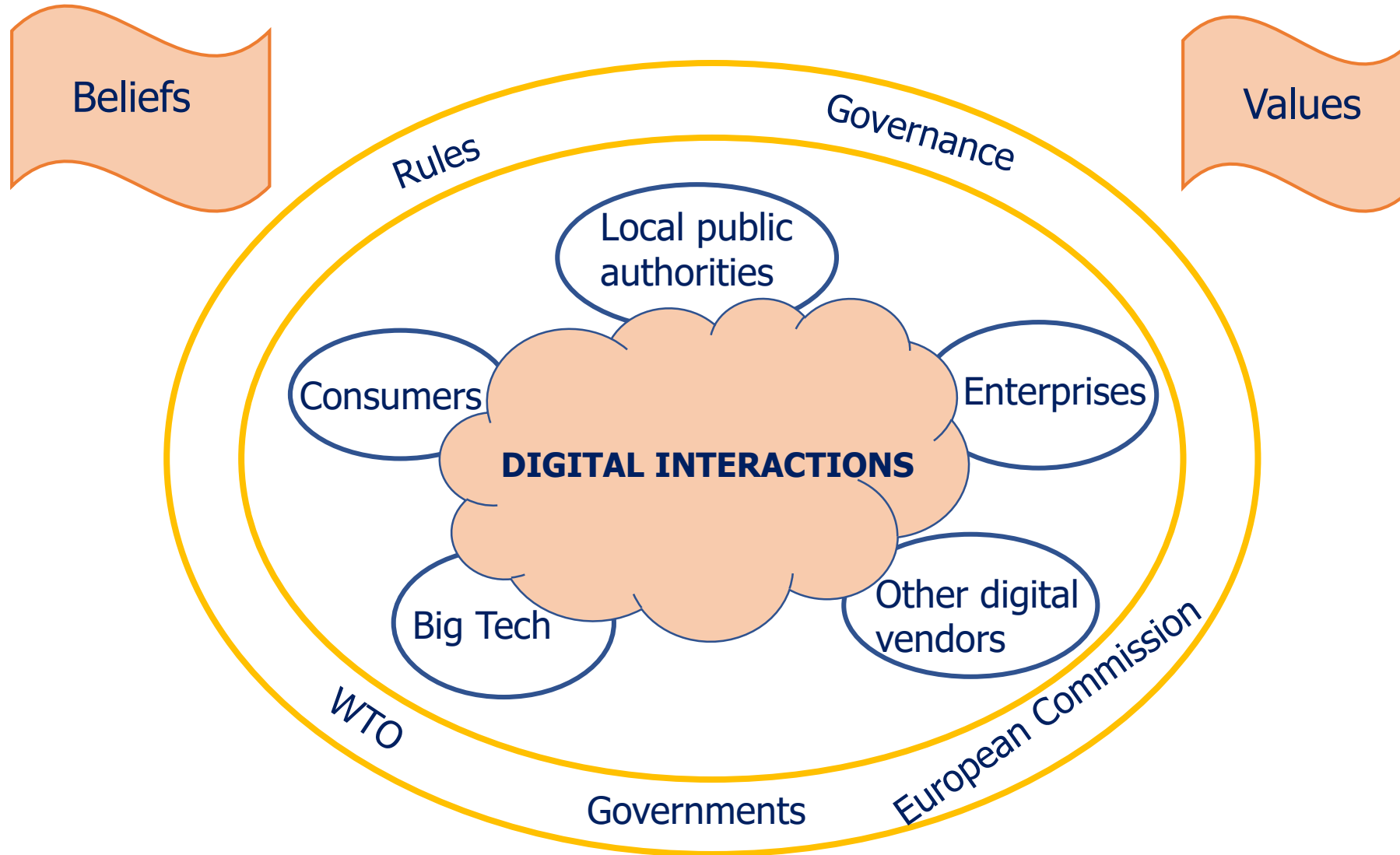


Digital affluence (excessive growth of) is the issue



Digital affluence hypergrowth: a systemic issue

We face a system design issue



We face a system design issue

Digital technology affluence is growing due to societal and economic behaviours:

- Digital consumers unaware of the impacts (environment, health, behavior etc) and digitally hungry
- Enterprises engaged in digital transitions without connecting them to increasingly stringent environmental/energy transitions (eg IOT)
- Public authorities encouraging indiscriminate "digital transition projects » bound to yield economic growth
- Software-induced obsolescence boosting hardware production in line with linear business models
- Big Tech (GAFAM, BATX) relying on audience maximization (two-sided market business model) and using addictive design techniques

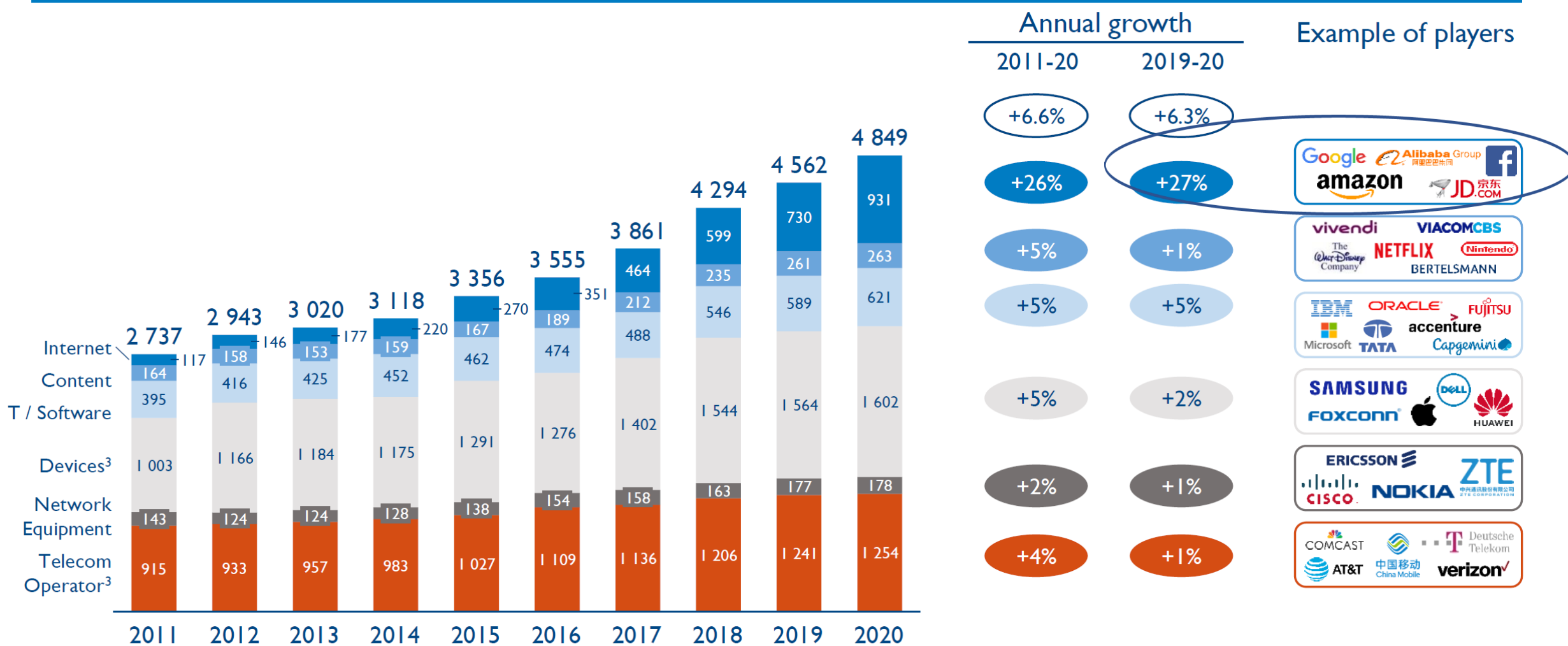
The Big Tech business models: drivers of unsustainability

The Big Tech are financial superpowers

Company	Market capitalization (B\$, 2020)	Rank
APPLE	2300	1
MICROSOFT	1700	3
AMAZON	1600	4
ALPHABET/GOOGLE	950	5
FACEBOOK	800	6
TENCENT	700	7
ALIBABA	650	9
NETFLIX	240	33
TOTAL	~ 9000	

The Big Tech overpower the ICT sector

Digital ecosystem revenue¹ World, 2011-2020, billion euros²



Arthur D. Little (2021). Telecom Economics 2021. Fédération Française des Télécoms

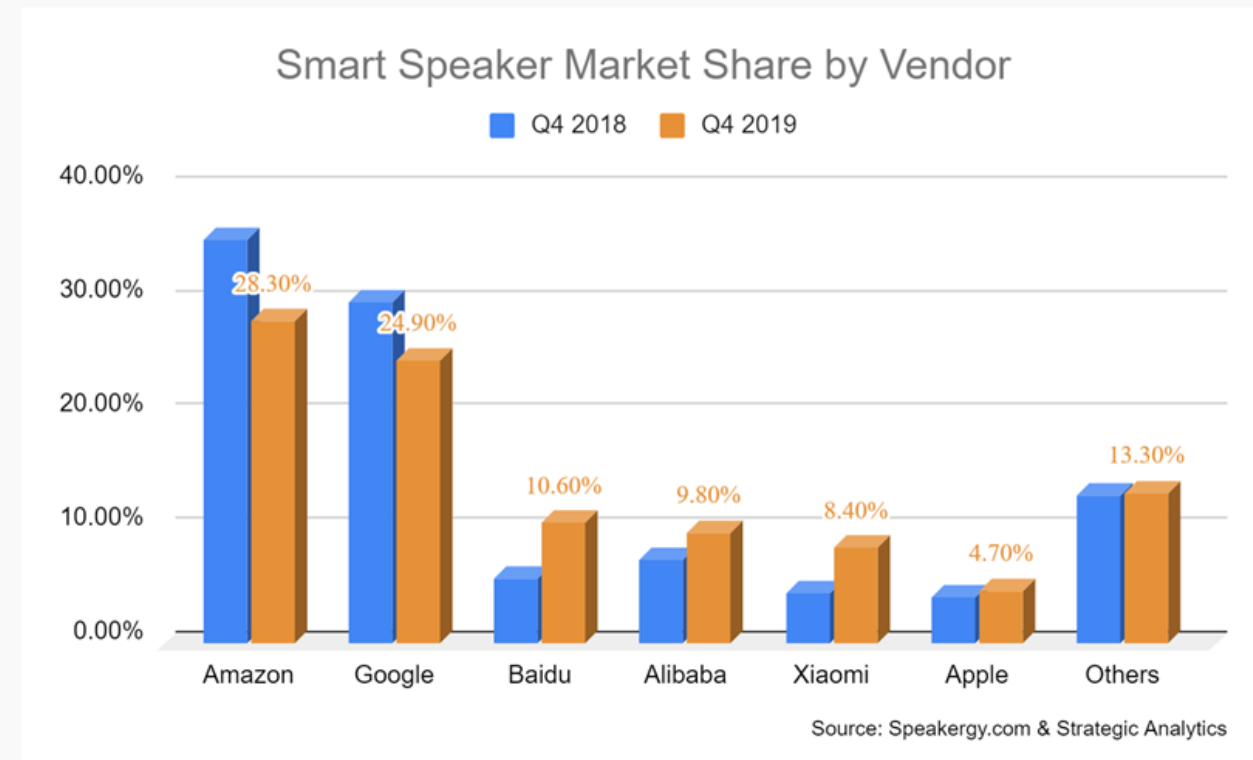
The Big Tech create the market dynamics

2021

	Application Group	Total Volume
1	Google	20.99%
2	Facebook	15.39%
3	Netflix	9.39%
4	Apple	4.18%
5	Amazon	3.68%
6	Microsoft	3.32%
TOTAL		56.96%

Sandvine Global Internet Report, 2021

Global Smart Speaker Market Share By Vendor

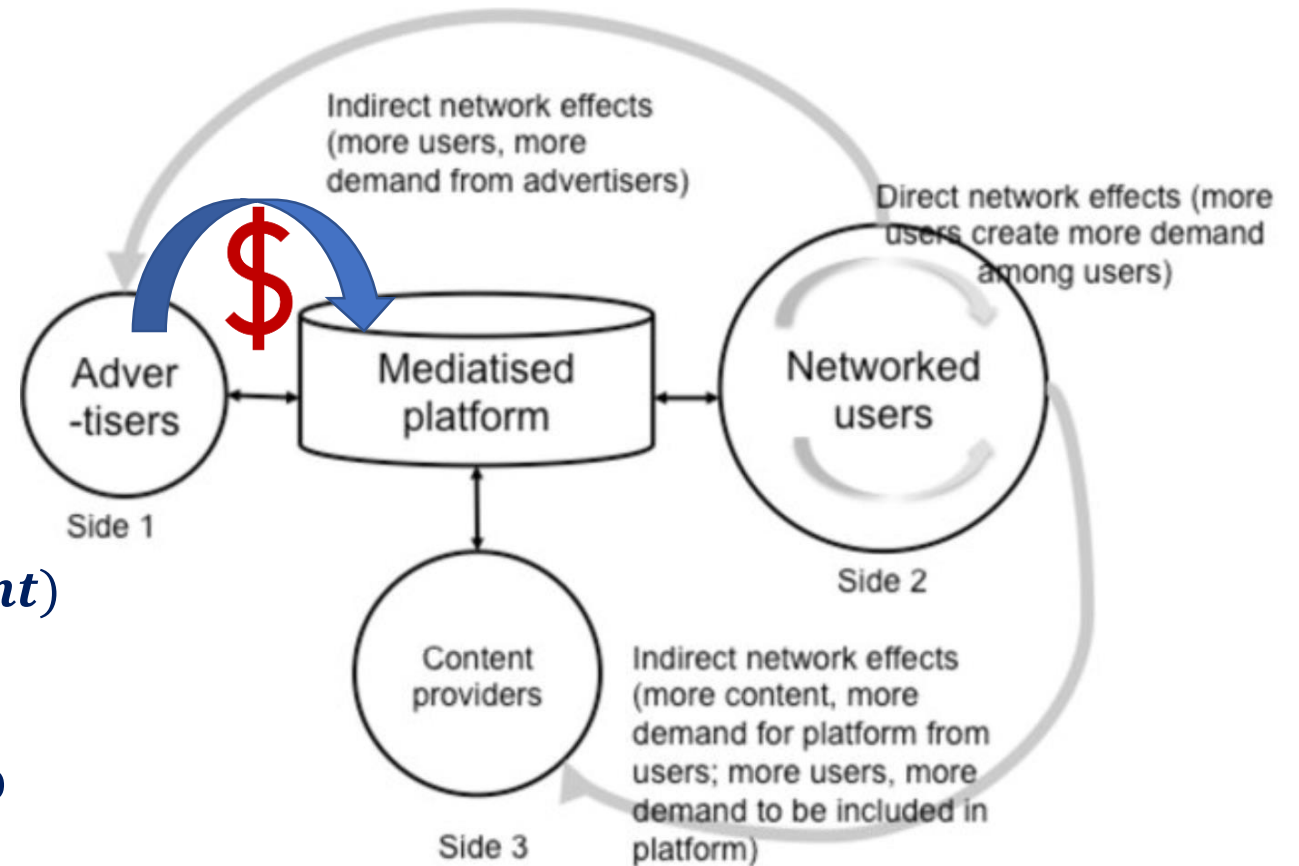


75% of total Internet traffic growth

Digital affluence as a production factor

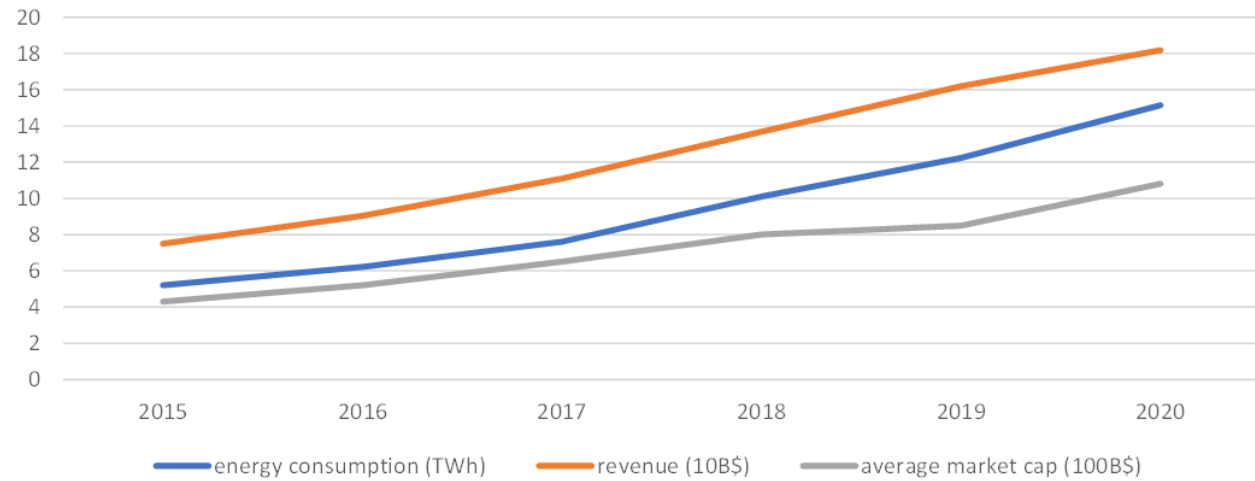
Digital affluence fueling financial value

- Big Tech are Multi Sided platforms
- Audience monetization as major source of revenue
- Value capture = $f(\# \text{ users}, \text{ user engagement})$
- Addictive design and data intensive content to attract, stimulate and retain users
- Digital affluence as a (free) production factor

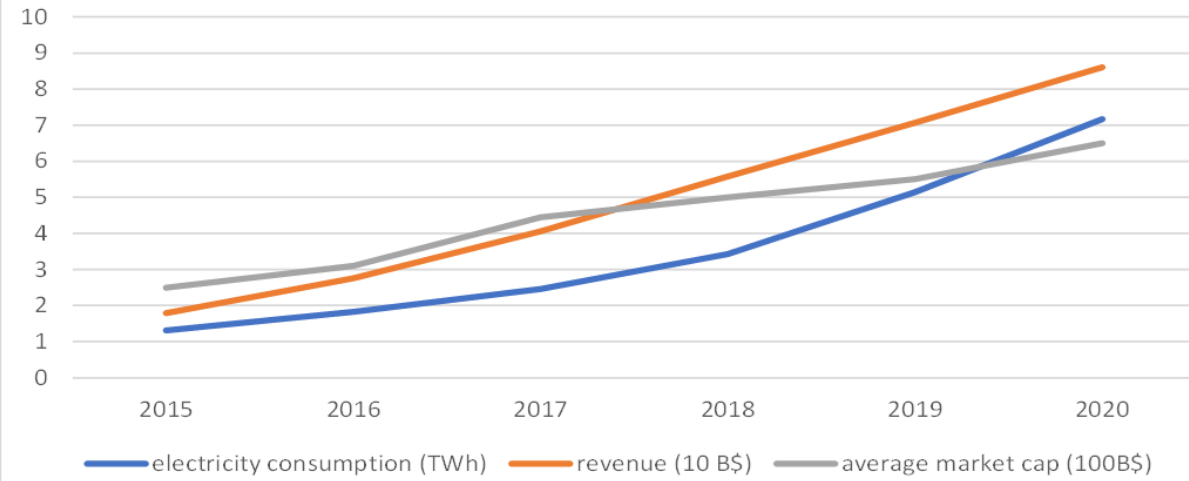


The Big Tech business models: energy intensive, data hungry

Google: revenue, energy consumption, market cap



Meta: revenue, energy consumption, market cap

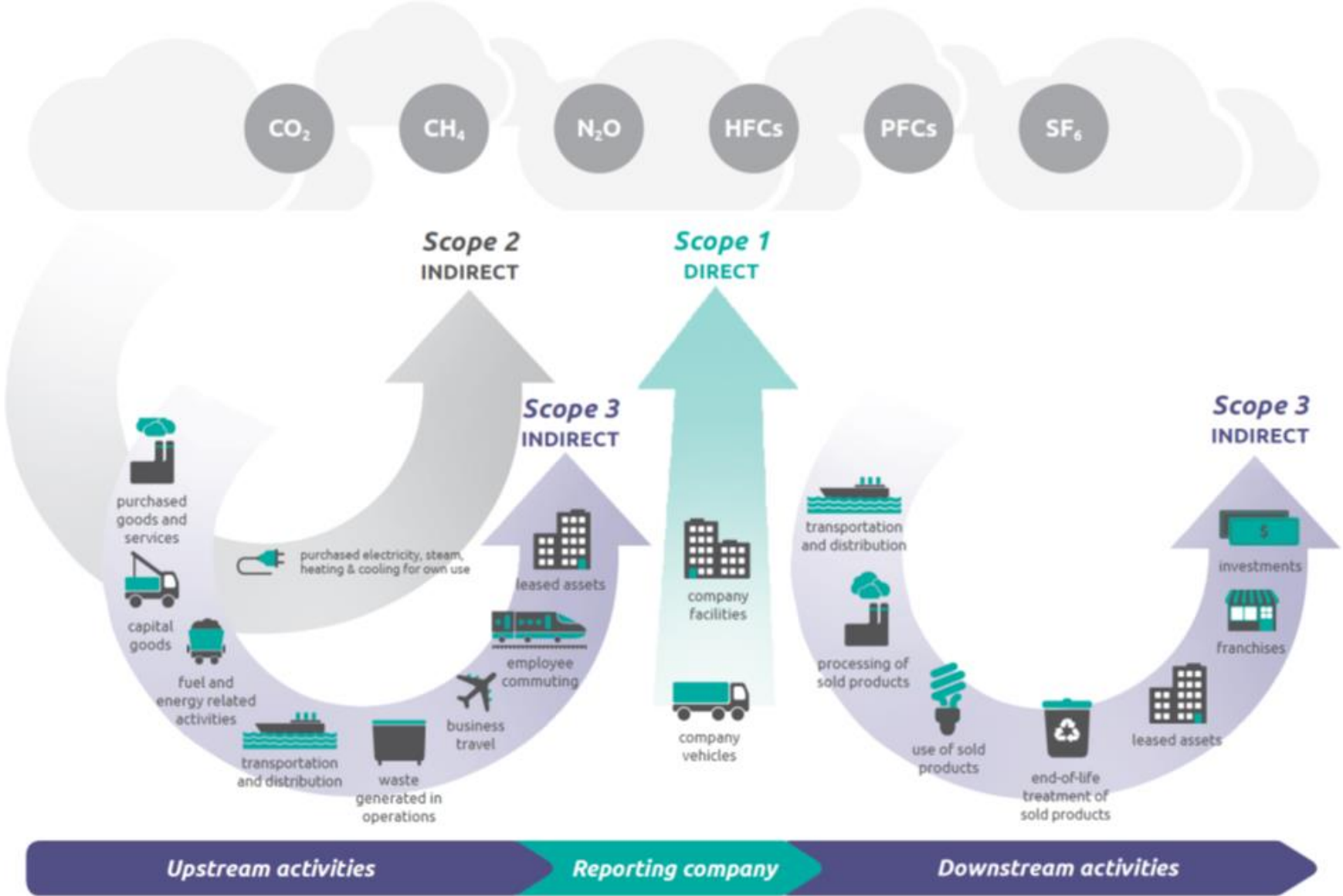


CAGR 2015-2020	Google	Meta
Revenue	20,0%	37,0%
Energy consumption	24,0%	40,0%
Market capitalization	20,0%	21,0%
Revenue energy intensity	3,8%	2,7%
Internet traffic	42,0%	60,0%

(CAGR Internet traffic 2015-2020 = 29%)

Misleading carbon neutral strategies

Sustainability across the value chain



The Big Tech's value chain cannot be sustainable (1)

“Carbon –neutral” strategies: all Big Tech will power all their sites (data centers) with renewable energy by 2030

A
S
S
U
M
P
T
I
O
N
S

Carbon neutrality in 2050 needs GHG emissions to be reduced by half in 2030 (source: IPCC 2022)

Carbon intensity of electricity: 2019 = 0,6 kgCO2/kWh 2030 Big Tech = 0,06 2030 value chain = 0,3

	2019	CAGR 2019/2025	2030
Hyperscale data centers: electricity consumption (TWh)	70	15.8%	349
Networks: electricity consumption (TWh)	349	5.0%	598
End-user devices electricity consumption (TWh)	505	7.5%	1120
Hyperscale data centers: share of total data center workload	0.48	4.0%	0.81

Source: The Shift Project, 2021

$$\text{GHG}(\text{data centers, networks, devices}) = \text{ELEC}(\text{data centers, networks, devices}) * (\text{carbon intensity of electricity})$$

The Big Tech's value chain cannot be sustainable (1)



**« Greening » 100% of their electricity consumption
DOES reduce by half Big Tech's scope 2 emissions**

The Big Tech's value chain cannot be sustainable (2)

$ELEC_{2019}(\text{value chain}) = 480 \text{ TWh}$ $\xrightarrow{+260\%}$ $ELEC_{2030}(\text{value chain}) = 1.740 \text{ TWh}$

$GHG_{2019}(\text{value chain}) = 288 \text{ MtCO}_2$ $\xrightarrow{+50\%}$ $GHG_{2030}(\text{value chain}) = 438 \text{ MtCO}_2$

Big Tech “carbon –neutral” strategies will actually drive up by 50% the carbon footprint of their value chain

Indirectly they perpetuate the myth of decoupling digital hypergrowth and carbon emissions

The way forward

Where to: alternative platform business models

Moving **away** from business models where revenue is generated by the sale of user-related information in exchange to free access to platform services and where the capture of user-related data is optimized thanks to addictive design techniques and digitally rich targeted advertising

Examples

- Subscription-based services (eg mail, search, etc..)
- Cooperative platforms: voluntary provision of specific personal data, buyer/seller community
 - Platformization of existing cooperatives
 - Start-ups
- Public platforms

How: public policies forcing changes

- **Make Big Tech smaller:** taxes, regulations, anti-trust measures etc...
- Make Big Tech business models less financially attractive: reinternalize externalities (eg network costs)
- Enforce scope 3 (value chain) carbon footprint measurement
- Forbid the acquisition of personal data by default (# current terms of reference)
- Support and adopt new web standards (web 3 ?) giving individual users full control over the usage of their data
- Support (including financially) alternative platforms

